Allwell Principals and Recruiters,

The Product Certification announcement below was sent to all contracted Allwell agents in the late afternoon of July 23rd.

This message may be worth saving, in part or in total, so that it can be pushed out to new agents in the future.

In the near future we will be releasing a communication regarding some changes to the agent contracting system (agents may be experiencing some issues related to the implementation process), a blackout period for hierarchy changes and the contract termination for agents who have been contracted for an extended period of time but not certified.

Until then, see below:

Guy Maes

Agency Manager – National Distribution

Phone: (618) 365-3021

[](https://allwellagents.com/)

2019 Allwell Medicare Product Training Available Today, 7/23/18!

http://r20.rs6.net/on.jsp?a=1119485838728&r=3&c=1ca1bc30-56cf-11e7-a7fb-d4ae5292c38a&d=1130982796950&ch=1ce3f550-56cf-11e7-a7fb-d4ae5292c38a&ca=bc477876-9fd1-4562-8be9-337e3ce2053d&o=https://imgssl.constantcontact.com/ui/images1/s.gif

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| https://imgssl.constantcontact.com/letters/images/sys/S.gif | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | |  | | --- | | https://imgssl.constantcontact.com/letters/images/sys/S.gif | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  |  |  |  | | --- | --- | --- | --- | --- | | |  |  |  | | --- | --- | --- | | |  |  | | --- | --- | | https://imgssl.constantcontact.com/letters/images/sys/S.gif | http://files.constantcontact.com/8854e86a401/1022f126-0f09-468b-b2c6-3ebfd6da028f.png | |  |  | | --- | | **2019 Allwell Medicare Product Training Available Today, 7/23/18!** | |  |  | | --- | | **Dear Valued Medicare Producer:**    **We are excited to announce that Centene's 2019 Allwell Medicare Product/Certification training is now available!**    You are encouraged to complete your certification training by 10/1/18 so you are able to discuss 2019 benefits the first day of marketing and be ready to sell when 2019 AEP (Annual Election Period) begins.    Follow the Simple Process Below to complete 2019 certification:    **Step 1: Complete 2019 AHIP Certification Training**  If you have already completed 2019 AHIP Certification training\*, you can skip this step. Otherwise...   * Go to our Training Site ([https://allwell.cmpsystem.com](https://urldefense.proofpoint.com/v2/url?u=http-3A__r20.rs6.net_tn.jsp-3Ff-3D001ywZ8qpCjPk-2DXKKQ0abcv5HowrbLUeyNtdRz15HqurMPH4UTmCQGh-2Ds3jvPTAU1p0mSNLB6QzfSQq9aRTHtnL1LEDPHICCCkrbVU431hgO4pTDb-5Ff93xhqyWG6JZXgjz7E6U4pVk-5FxwD8QQqQncUGqrYcQ7y973W2sMr-2D-2DiiEPhmw6RnZqwvIBg-3D-3D-26c-3DeVkHxp-2D7hEX0OJeSVtvnD407jqsyiB-2DMRxz0W2VMv-2Dxg5zcaJOxE1g-3D-3D-26ch-3D8tdYCMKYSMsq2aEU6FbWppq5LEmxYXHMTnCj8t5tpw8CG2AaaqK-2Dkw-3D-3D&d=DwMFaQ&c=C3yH15_3dPz7tObvsoeuOPbPNGkVBZwqD8Lzw8CKvIM&r=-NhvbuRxMqG5EvD8-NGbcnsZJl51yVpjdcUyo6EhbCM&m=JBlK0EzK85_1x4QtiaT8iGvVS73Qo9BwezrHEIQCAJU&s=NM7ICmged8w67lwD-CQ_PFbKo8RERruUnpxC9oaZv_c&e=)) to access 2019 AHIP Certification training and take advantage of our discounted rate. * Complete the 2019 AHIP, Fraud Waste & Abuse and Compliance Exam. You must receive a passing score of 90% or better on the test.   ***\*Note****: Centene will accept 2019 AHIP certification taken elsewhere.*    **Step 2: Complete 2019 Allwell Medicare Product/Certification Training**   * From our Training Site ([https://allwell.cmpsystem.com](https://urldefense.proofpoint.com/v2/url?u=http-3A__r20.rs6.net_tn.jsp-3Ff-3D001ywZ8qpCjPk-2DXKKQ0abcv5HowrbLUeyNtdRz15HqurMPH4UTmCQGh-2Ds3jvPTAU1p0mSNLB6QzfSQq9aRTHtnL1LEDPHICCCkrbVU431hgO4pTDb-5Ff93xhqyWG6JZXgjz7E6U4pVk-5FxwD8QQqQncUGqrYcQ7y973W2sMr-2D-2DiiEPhmw6RnZqwvIBg-3D-3D-26c-3DeVkHxp-2D7hEX0OJeSVtvnD407jqsyiB-2DMRxz0W2VMv-2Dxg5zcaJOxE1g-3D-3D-26ch-3D8tdYCMKYSMsq2aEU6FbWppq5LEmxYXHMTnCj8t5tpw8CG2AaaqK-2Dkw-3D-3D&d=DwMFaQ&c=C3yH15_3dPz7tObvsoeuOPbPNGkVBZwqD8Lzw8CKvIM&r=-NhvbuRxMqG5EvD8-NGbcnsZJl51yVpjdcUyo6EhbCM&m=JBlK0EzK85_1x4QtiaT8iGvVS73Qo9BwezrHEIQCAJU&s=NM7ICmged8w67lwD-CQ_PFbKo8RERruUnpxC9oaZv_c&e=)), access the 2019 Centene Medicare Advantage Certification Training (Allwell) and review training material for all State(s) in which you plan to sell. Click [**HERE**](https://urldefense.proofpoint.com/v2/url?u=http-3A__r20.rs6.net_tn.jsp-3Ff-3D001ywZ8qpCjPk-2DXKKQ0abcv5HowrbLUeyNtdRz15HqurMPH4UTmCQGh-2Dnn52MWMVMCOHJzddUmN5AV3AIPMZqrU-5FcOtUV50GWQ8p79bAnuf8yCFX-5FEIMwMqi8h0kmFczwrrsPS-2D-2DnD2sELc3xLLoMk6CcMwgM1KVsSo-2DWXwFf29czZzM906Z0d64NRlg5TW6DJbJ5ty0gmbj46rvs4VRhtt5b2U8tr5cH2Xav5OZ3JjYRXeOFpje2Ql9I7XY9zsjoxG-26c-3DeVkHxp-2D7hEX0OJeSVtvnD407jqsyiB-2DMRxz0W2VMv-2Dxg5zcaJOxE1g-3D-3D-26ch-3D8tdYCMKYSMsq2aEU6FbWppq5LEmxYXHMTnCj8t5tpw8CG2AaaqK-2Dkw-3D-3D&d=DwMFaQ&c=C3yH15_3dPz7tObvsoeuOPbPNGkVBZwqD8Lzw8CKvIM&r=-NhvbuRxMqG5EvD8-NGbcnsZJl51yVpjdcUyo6EhbCM&m=JBlK0EzK85_1x4QtiaT8iGvVS73Qo9BwezrHEIQCAJU&s=MlQFjh4KmecysCpFVHjupRpknfTdStMIYhFtwJIgcbk&e=) to view the Training Site guide. * Complete the National Certification Exam. You must receive a passing score of 85% or better to successfully meet the training requirement. * **NEW!** Complete the Training Attestation, certifying to all training you have completed.   **Important Reminders:**    Producers are required to certify/recertify annually to sell 2019 Allwell MA-MAPD plans, and be eligible to receive commissions. Annual certification requirements must be met prior to marketing and/or selling Allwell MA-MAPD plans for a 2019 effective date.   * Producers who do not intend to sell Allwell MA-MAPD plans for 2019 must still meet all certification requirements noted above prior to 12/31/2018 in order to be eligible to receive renewal commissions.   ***Certification is paperless - Please do not submit your certification documents to Centene***   * The Medicare Broker Contract department will send you email confirmation within 3-5 business days advising that all training requirements have been completed. * You **CANNOT**conduct Medicare sales presentations nor accept member applications until this confirmation email is received.   **COMING SOON!** Local plan orientation meetings will be scheduled and will enhance your 2019 product training. Please look for future emails on dates, times and locations for these meetings. We strongly encourage you to attend these sessions to get detailed information on:  \* Network overview  \* Sales support  \* Competitive analysis  **Finally, be on the lookout for exciting enhancements to Ascend!**    If you have any questions, please feel free to contact Centene Medicare Broker Services Monday - Friday, 9:00 a.m. - 5:00 p.m., all time zones (excluding holidays).    Phone: **844-202-6811**  Email:   [medicarebrokerservices@centene.com](mailto:medicarebrokerservices@centene.com)    Thank you,  Centene Medicare Broker Contracting    Thank you for your continued support of Allwell! |  |  |  | | --- | --- | | |  | | --- | | https://imgssl.constantcontact.com/letters/images/sys/S.gif | |  |  |  | | --- | --- | | |  | | --- | | https://imgssl.constantcontact.com/letters/images/sys/S.gif | |  |  |  | | --- | --- | | |  | | --- | | http://files.constantcontact.com/8854e86a401/0f74c036-665c-4148-bcfc-f6af0eae1989.jpg |   **Centene ranks #61 on the Fortune 500 List!!** |  |  | | --- | | ***We are proud to be listed as #61 on the Fortune 500 list!***  **Our company provides programs and services to government healthcare programs.  We are the country's largest Medicaid managed care organization.**  **See our current standing:** [**http://fortune.com/fortune500/centene/**](https://urldefense.proofpoint.com/v2/url?u=http-3A__r20.rs6.net_tn.jsp-3Ff-3D001ywZ8qpCjPk-2DXKKQ0abcv5HowrbLUeyNtdRz15HqurMPH4UTmCQGh-2DnJDavEWK2JK7fFz0cWEIHVbqtobUsaVfRAQli0rf0AsElcdd0onrbEhrjLtQP804jkpWCzvcMXZ1MoyXw7taoDVeOakWEqKTTRzqT6Kxlft0WyUfr0PXydbFsHrbfRSjtC3MRVbJ3A13czvTDIUQKA-3D-26c-3DeVkHxp-2D7hEX0OJeSVtvnD407jqsyiB-2DMRxz0W2VMv-2Dxg5zcaJOxE1g-3D-3D-26ch-3D8tdYCMKYSMsq2aEU6FbWppq5LEmxYXHMTnCj8t5tpw8CG2AaaqK-2Dkw-3D-3D&d=DwMFaQ&c=C3yH15_3dPz7tObvsoeuOPbPNGkVBZwqD8Lzw8CKvIM&r=-NhvbuRxMqG5EvD8-NGbcnsZJl51yVpjdcUyo6EhbCM&m=JBlK0EzK85_1x4QtiaT8iGvVS73Qo9BwezrHEIQCAJU&s=aazDua9-YwpLN-6kh0OTMhc4EdlMn5vQALmGzIg_vkc&e=) |  |  | | --- | | https://imgssl.constantcontact.com/letters/images/sys/S.gif | |  |  |  | | --- | --- | | |  | | --- | | Medicare Broker Services | Centene Corporation | 844-202-6811 [medicarebrokerservices@centene.com](mailto:medicarebrokerservices@centene.com) | | |  |  | | --- | |  | |

